



Annual Report
2020-2021
dominican dream.org

A Message from Our Board

Dear DREAM Community,

This has been a unique and difficult year, especially for the communities in and around Cabarete. Like so many of the other regions throughout the Dominican Republic, our home base and 27 partner communities are dependent on tourism. These economies have been hit incredibly hard by global travel restrictions, along with other measures put into place as a result of the pandemic. DREAM has been adapting its programs to continue to provide support to DREAM families and the wider community, as they confront unemployment, food insecurity and alternative learning.

In response to the increasingly complex challenges families are facing as a result of the pandemic, DREAM is providing educational materials and online resources to thousands of children, youth and community members, while they remain safely at home. Through at-home instruction, parent involvement, literacy promotion and youth development, DREAM has been able to continue providing holistic support to our learners. DREAM has also continued to employ all of our staff, many of whom are the sole family breadwinners, despite the cutbacks in our in-person programs. Additionally, as a founder and partner of a local coalition of NGOs, DREAM has spent the last seven months providing food relief, as the pandemic hit our villages and towns hard.

We expect that, once the pandemic subsides, DREAM will be able to quickly return to its full complement of programs that serve the children, youth, families and DREAM employees in our 27 communities.

As you read this annual report, we hope it will remind you of our recent successes and inspire you to continue to engage with our communities from near and far. We are more grateful than ever for our DREAM friends and partners as we continue to work alongside communities across the Dominican Republic to provide relief and support to families!

Wishing all of you good health in the coming months,

Michel Zaleski
Founder and
Chairman of the
Board

Marie Josee Barshi
President

Catherine DeLaura
Executive Director



Michel Zaleski
Founder and Chairman of the Board



Marie Josee Barshi
President of the Board



Catherine DeLaura
Executive Director

Our DREAM

Inclusive, innovative, community-based education for all. At DREAM, learning never stops, and opportunity is our great equalizer.



INCLUSION

We respect diversity and fight to overcome prejudices, promoting the integration and coexistence of different.



INTEGRITY

We act with respect, responsibility, honesty and authenticity, supporting our words with our actions.



OPPORTUNITY

We believe that everyone deserves an equal opportunity to learn and develop, and we create the right conditions for them to thrive.



QUALITY

We strive to continuously improve our programs, providing the best educators and steadfast commitment to always producing the best results.



SUSTAINABILITY

We develop programs that can be successfully implemented and replicated in other communities across the country, leaving behind the necessary tools for future generations to continue their development.



TRANSPARENCY

We aim to track every achievement and dollar spent on our programs and provide detailed reports on all our activities.



LITERACY

Reading & Library Programs, My Very Own Library, Teacher Training, DREAM Publications

DREAM implements a unique approach to literacy that is rooted in research-based best practices. Our approach includes direct instruction of phonics, decoding, reading comprehension and critical-thinking skills. Through small-group instruction focusing on early literacy intervention, DREAM educators teach young learners to read and emphasize comprehension and critical-thinking skills for older students. Staff participate in professional development opportunities where they are trained on innovative instructional methodologies and classroom management skills.



MONTESSORI ACADEMY

Montessori Preschools, Escuelita de Padres

The Montessori Method focuses on alternative educational opportunities based on childhood development theories for children ages two to seven. Children are free to explore their intelligence while socially developing. Our program allows children to grow and develop at their own pace while encouraging play and exploration in a safe learning environment. Teachers act as guides who promote and enable students to be independent, taking ownership of their development.



YOUTH DEVELOPMENT

Deportes para la Vida, Única, Luchadores por el Cambio, A Ganar, Scholarships, Youth Networks

DREAM believes that holistic youth development is key to ensuring that youth have the opportunity to live safe, healthy and productive lives, which ultimately strengthens the communities in which they live. Youth development programs protect the basic rights of vulnerable youth, encourage personal growth, promote positive behavior change and develop future leaders. Our programs foster healthy decision-making at critical moments so that youth do not just survive - they thrive.

2019/2020 Results

100%
of our literacy program students increased their reading level by an average of **90%**



+9,600
books circulating in community libraries



+11,000
total hours of musical instruction



+100
music students



BACHATA ACADEMY

The Bachata Academy is the only music program in the world that focuses on teaching bachata and merengue. A music education focused on local traditions motivates children, empowers communities and preserves diversity. The Academy adjuncts the DREAM Project's flagship campus in Cabarete's Callejón de la Loma and offers free intensive music classes to children of surrounding communities. The Academy's Grammy-nominated professors Martires de Leon and Abel Martinez endeavor to transmit their knowledge of bachata to future generations, while encouraging children to develop their own musical expression.

540
Hours of instruction per student per year

+523
Montessori Participants



302
LUCEROS Beneficiaries



31+
documentation workshops with school personnel and community leaders



COMMUNITY PROGRAMS

LUCEROS, Summer Camp, Eco-DREAM

DREAM believes in holistic community development that begins with access to high-quality education, from early childhood to primary school and beyond. We realize that education is just one piece of the puzzle to end extreme poverty in the Dominican Republic. Through our community programs, we provide additional services including birth registrations and documentation, summer enrichment and crisis response.



Youth Participants
1,414



73%
of A Ganar graduates are working or back in school within one year of program completion



+14,600*
people reached through #DREAMenCASA Facebook through educational videos made by our teachers

Relief to over **2,000*** families



*Data through December 31st, 2020

Thank You

Giving is not just about making a donation, it is about making a difference. -Kathy Calvin

\$100,000 and above

Ace, Jennifer and Coco
The RC22 Foundation
Zaleski Family Foundation

\$50,000 to \$99,999

Alerta Joven
Benjamin De Menil
Open Society Foundations
Phoenix Tower International
The University of Chicago
Youth Ambassadors & Georgetown University

\$25,000 to \$49,999

Arthur Von Henneberg Trust
Kimball Family Foundation
The Los Angeles Dodgers
Tribeca Pediatrics
William Friedman & Beachwold

\$15,000 to \$24,999

Beth and Ravenel Curry Foundation
CEPM
Edrington Americas
JetBlue Airways Corp.
Millwoods Christian School
North Shore Land Holdings, Inc.
SeaLand
The Thomas Rosato Foundation

\$10,000 to \$14,999

American Jewish World Service
Fabrice Grinda
Farmington Public Schools
Friends School of Wilmington
Juan Perdomo Century 21
Linkpartners SRL
Middle College High School
Mirtha Cabral

\$5,000 to \$9,999

BBYO Passport
Camp Scatico

Dennis Taveras
Dupuy Barcelo SRL
Lolo Sudarsky
Michael A. Goldfarb
Murray G. & Beatrice H. Sherman Charitable Trust
Passports
Saltzman Foundation
Scott Siegel
The Warburg Pincus Foundation
US Embassy, Santo Domingo

In Kind Donors (\$1,000 and Up)

34/Eléctrico Industrial
Ann DeLaura
Atle Lohrmann
Beyond the Beach Children's Foundation
Bladensburg Foods, LLC
Blake Fleetwood
Blake Holman
Brian Tansey
CFC Campaign 2018
Chandler Joel Reedy
Christoph Ammann
Creighton University
Daniel Hassan
Darin Tansey
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Geomar Foundation
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International Women's Club
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Jay Winberg
Jill Preotle
Karuscate LLC
LitWorld International, Inc.
Louis Frisina
Mark Grier
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MJ Marshi & BNB Holdings
Mothers of Health LLC
Northampton Arts Inc.
Oliver Chantecaille
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Phill Williams
PowerToFly Operations
Rafael Nodal
Ross Marchetta
S&M Motors, SRL
Sandra Zarraga
Sean Eric McClelland
The Butterfly Effect
The City of New York
The Herrera family
The Lolita Team
The Wapakoneta Foundation
Time Equities, Inc.
William Kremer
Yokasta Segura

Ambassador Partners

Banco Popular
CICOM
Cigar Country
Fabrice Grinda
Fast Enterprises
FedEx
Guzmán Ariza and Associates
JetBlue
Kimball Family Foundation
MoneyGram
My Very Own Library
Partners of the Americas
Phoenix Tower International
Playa Grande Foundation
RC22 Foundation and ROC Nation
SeaLand
The Los Angeles Dodgers
The University of Chicago
Translators Without Borders

Tribeca Pediatrics
USAID
US Embassy
RC22 Foundation and ROC Nation
SeaLand
The Los Angeles Dodgers
The University of Chicago
Translators Without Borders
Tribeca Pediatrics
USAID
US Embassy

Shared Responsibility Partners

321 Takeoff
4TW
ADSSosua
Andari Spa
Beyond the Beach Children's Foundation
Bliss Restaurant
Blossom Retreat
Blue Moon Retreat
Brugal
Cabarete Spinning Studio
Cable del Norte
Carib Wind Center
Casa 21
Casa Colonial
Casa de Campo
Casa Dorado Bed & Breakfast
Casita de Papi
Ceiba Café Pizzeria
Cigar Aficionado
Claro Café
Coco Beads
Colonial Gate 4D Cinema
CPS
Ecoserve
Fresh Fresh Sosúa
Gordito's
Greg's Garage

Hostal Nicolas de Ovando
Hotel Magnifico
Iguana Mama
International Tennis School
Johan Design
Juan Perdomo Century 21
L'Agence Real Estate
Lulú Tasting Bar
Millennium Resort & Spa
Mojito Bar
Natura Cabana
Ocean World
Onno's
Outback Adventures
Pat'e Palo
Pauhana Surf Camp
Pierre Michel Salon
Pizza & Spaghetti House
Rancho Baigüate
Rancho Luisa & Tommy
The Butterfly Effect
The Honey Company
Ultravioleta
Velero Beach Resort
Villa Taina Resort & Spa
Yamazato Sushi

Student Group Partners

BBYO
Camp Mountain Chai
Camp Scatico
Creighton University
Education First
Friends School of Wilmington
Green Tech
Harrison High School
Middle College High School
Millwoods Christian School
Passports
United Synagogue of Conservative Judaism
Youth Ambassadors



Our Team

Individually, we are one drop. Together, we are an ocean. -Ryunosuke Satoro

Honorary Chairman

Junot Díaz

Honorary Chairwoman

Leslie Grace

Chairman

Michel Zaleski

President

Marie Josee Barshi

Executive Board of Directors

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Mirtha Cabral McQuilling, Vice Chair
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Adriano Espailat
Karla Farach de Athanasopoulos
Ana Galán
Spencer W. Kimball
Kevin P. Manning
Benjamin de Menil
Kathy Romero
Katharine Zaleski

Executive Director

Catherine DeLaura

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Maria Pilar Garcia Carrion
Kathy Reynaud
Jonathan Wunderlich

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Delmy Felipe Herrera
Danilsi Feliz
Emily MacDowell

Stacy MacKinnon
Gina Morales-Taveras
Fray David Peralta
Jhan Carlos Toribio
Nirelis Puello Ventura

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Ariangel Cuevas
Jose Antonio Diaz
Angela Encarnación
Melanie Goldring
Clara Elena Martinez
Vicente Martinez
Raulin Matias
Gloria Nuñez
Rita Rebeca Peña Martinez
Wilton Pérez Vasquez
Altagracia Pichardo
Elizabeth Rodriguez
Adarlenis Rojas
Isaias Sánchez Bencoizme
Yaniris Torres Silverio
Carmen Vargas
Yakelime Yazbek Harb

Program Staff

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Dilenia Álvarez
Maribel Arias Santos
Reynalhy Batista Javier
Rayki Bautista
Dayamaris Capellan Perdomo
Patricio Antonio Capellan
Maria Magdalena Ceballos
Jocaira de Jesús López
Yubelkis De La Cruz
Isaac de León Castallo
Luis Miguel de León
Martires de León

Miguel Angel Encarnación
Edickson Garcia
Nordani Garcia
Nelcys Gomez
Andrea Hector-Brown
Yuviry Heredia
Maireni Joseph Luis
Sergio Laconne
Dilenia Liriano
Adriel Martinez
Angela Martínez
Emiliana Martinez
Juan Abel Martinez Mendez
Juan Luis Martinez
Yojoiro Medina Diaz
Enrique Mella Garcia
Iriana Ironedy Mercado
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Sandra Paredes
Ana Parra
Dilenia Peña Rojas
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Pablo Ramos
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Raysa Rosario
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Estefania Santos Polanco
Market Silvestre
Miguel Ángel Smera
Yennifer Sosa Martinez
Elizabeth Suriel
Vanessa Tejada
Noni Vasquez Peralta

Financials

Audited Fiscal Year 2018-2019

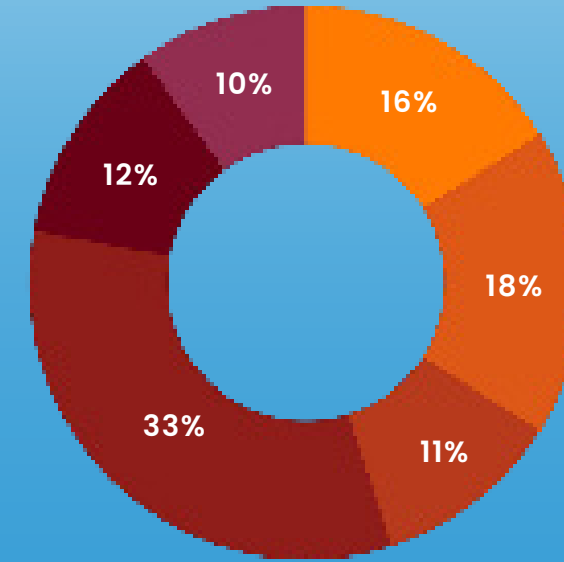
Through contributions from our Executive Board and select private donors, DREAM is able to cover 100% of overhead costs, allowing all other direct contributions to go straight to programs. We are committed to transparency and invite all supporters to learn how our finances are allocated for greatest impact.

Functional Expenses	Montessori Preschool	Youth Programs	Community Programs	Service Learning Trips	DREAM Center **	Total Programs	Management & General	Fundraising	2019 Total Expenses	2018 Total Expenses
Bank Fees	-	-	\$129	-	-	\$129	\$9,644	-	\$9,773	\$8,121
Community Support	\$1,621	\$7,360	\$87,740	-	\$911	\$97,632	\$933	-	\$98,565	\$52,380
Events & Trips	\$3,410	\$18,747	\$3,774	-	\$2,305	\$28,236	-	-	\$28,236	\$31,573
In-kind Goods	\$1,020	\$28,918	\$1,815	-	\$2,164	\$33,917	\$1,144	\$5,027	\$40,088	\$203,825
Insurance	\$522	\$1,792	-	-	\$1,745	\$4,059	-	-	\$4,059	\$4,612
Meals	\$12,384	\$30,789	\$3,977	-	\$2,640	\$49,790	\$1,981	\$506	\$52,277	\$62,503
Medical	\$2,967	\$319	\$100	-	\$84	\$3,470	\$676	-	\$4,146	\$412
Miscellaneous	-	\$40	-	-	-	\$40	\$6	\$7,488	\$7,534	\$1,651
Occupancy	\$2,844	\$6,963	-	-	-	\$9,807	\$6,904	-	\$16,711	\$9,460
Office Supplies	\$80	\$145	\$67	-	\$377	\$669	\$2,130	\$1,527	\$4,326	\$5,241
Payroll & Related	\$223,735	\$239,661	\$60,448	\$1,273	\$26,022	\$551,139	\$76,311	\$86,201	\$713,651	\$604,299
Phone & Internet	\$1,069	\$2,202	\$818	-	\$2,688	\$6,777	\$2,058	\$1,117	\$9,952	\$9,775
Postage & Shipping	\$894	\$15	\$4,046	-	\$31	\$4,986	\$226	\$151	\$5,363	\$6,179
Printing & Copying	\$672	\$1,644	\$17,922	-	\$27	\$20,265	\$2,599	\$85	\$22,949	\$7,935
Professional Fees	-	-	-	-	-	-	\$15,845	\$180	\$16,025	\$26,461
Pro Bono Services	\$1,280	\$58,320	\$51,920	\$1,560	-	\$113,080	-	\$16,890	\$129,970	\$145,670
Repairs & Maintenance	\$9,806	\$5,920	\$929	-	\$6,182	\$22,837	\$3,755	\$196	\$26,788	\$21,140
School Supplies	\$11,952	\$14,728	\$66,414	-	\$636	\$93,730	\$304	-	\$94,034	\$98,629
Staff Development	\$12,649	\$4,429	\$13,561	-	\$2,603	\$33,242	\$2,991	\$1,694	\$37,927	\$40,657
Travel & Transportation	\$14,835	\$51,117	\$12,360	-	\$2,303	\$80,615	\$1,816	\$5,613	\$88,044	\$73,143
Uniforms	\$4,853	\$25,147	\$192	-	\$406	\$30,598	\$2,372	-	\$32,970	\$18,306
Utilities	\$326	\$441	-	-	\$1,525	\$2,292	\$2,408	-	\$4,700	\$3,435
Volunteer Expenses	\$779	\$24,424	\$14,441	-	\$558	\$40,202	\$194	\$4,001	\$44,397	\$43,574
Overhead Allocation	\$66,905	\$113,452	\$62,233	-	(\$53,207)	\$189,383	(\$48,577)	\$23,201	\$164,007	\$189,307
Depreciation	\$4,807	\$8,011	\$19,227	-	-	\$32,045	\$1,068	\$2,492	\$35,605	\$37,821
Total 2018-2019	\$379,410	\$644,584	\$422,113	\$2,833	-	\$1,448,940	\$86,788	\$156,369	\$1,692,097	
Total 2017-2018	\$323,519	\$586,296	\$392,937	\$9,083	**	\$1,311,835	\$110,873	\$283,401		\$1,706,109

Audited Financial Statements can be viewed on our website at www.dominicandream.org/financial-transparency

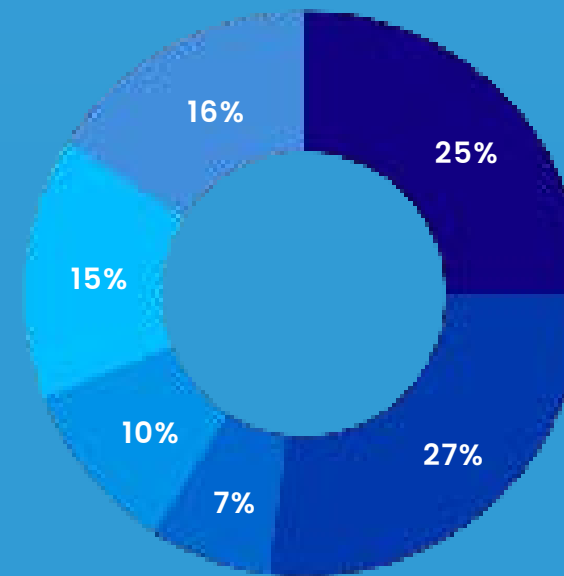
**These expenses have been allocated throughout the other programs

Total Income 2019-2020 \$1,591,431



- Foundations 33%
- Individuals 18%
- Fundraisers 16%
- Cooperations 12%
- Grants 11%
- Student Groups 10%

Total Expenses 2019-2020 \$1,439,198



- Youth Leadership 27%
- Montessori Academy 25%
- Admin & FD 16%
- Community Programs 15%
- Literacy 10%
- Bachata Academy 7%





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 @TheDREAMProjectdr

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