# FINANCIAL STATEMENTS

June 30, 2015 and 2014

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Dominican Republic Education and Mentoring Project, Inc.

We have audited the accompanying financial statements of Dominican Republic Education and Mentoring Project, Inc., (a nonprofit organization), which comprise the statements of financial position as of June 30, 2015 and 2014 and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with auditing standards generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dominican Republic Education and Mentoring Project, Inc., as of June 30, 2015 and 2014, and the changes in net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

\*\*American Project, Inc., as of June 30, 2015 and 2014, and the changes in net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of American.

Burlington, Vermont Registration No. 449 May 26, 2016

# STATEMENTS OF FINANCIAL POSITION June 30, 2015 and 2014

ASSETS	<u>2015</u>	<u>2014</u>
CURRENT ASSETS Cash and cash equivalents Board designated cash and cash equivalents Unconditional promises to give Prepaid expenses and other assets	\$ 275,128 400,771 32,258 19,788	\$ 238,652 490,221 9,798 14,595
Total current assets	727,945	753,266
PROPERTY AND EQUIPMENT, net	387,390	390,725
BOARD DESIGNATED INVESTMENTS	301,848	
	<u>\$1,417,183</u>	<u>\$1,143,991</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable and accrued expenses Deferred revenue Total current liabilities	\$ 6,623  6,623	\$ 20,911 15,000 35,911
NET ASSETS Unrestricted Unrestricted Board Designated Endowment Temporarily restricted	477,002 702,619 230,939 1,410,560	483,198 490,221 134,661 1,108,080
	<u>\$1,417,183</u>	<u>\$1,143,991</u>

See Notes to Financial Statements.

# STATEMENTS OF ACTIVITIES Years Ended June 30, 2015 and 2014

	<u>2015</u>	<u>2014</u>
Changes in unrestricted net assets:		
Revenue and support:		
Contributions	\$ 838,166	\$ 728,380
Service learning trips, net of expenses	82,050	93,301
Donated services and materials	375,715	345,929
Project service fees	29,843	45,218
Special event income, net	79,943	23,664
Interest income	343	109
Dividend income	92	
Unrealized gain on investments	1,773	
Realized gain on investments, net of fees: \$150	6,286	
Other income (expense)	<u>(482</u> )	<u>685</u>
Total revenue and support	1,413,729	1,237,286
Net assets released from restrictions		
Satisfaction of program restrictions	135,192	165,952
Total unrestricted revenue and support	1,548,921	1,403,238
Expenses:		
Program services		
Montessori preschools	191,314	223,286
Youth programs	521,254	491,115
Community programs	366,380	219,440
Service learning trips	70,188	<u>77,967</u>
Total program services	1,149,136	1,011,808
Supporting services		
Management and general	83,398	83,625
Fundraising	<u>110,185</u>	<u>105,401</u>
Total expenses	1,342,719	1,200,834
Increase in unrestricted net assets	206,202	202,404
Changes in temporarily restricted net assets		4.50.50.5
Contributions	231,470	150,505
Net assets released from restrictions	(135,192)	(165,952)
Increase (decrease) in temporarily restricted net assets	<u>96,278</u>	(15,447)
Increase in net assets	302,480	186,957
Net assets, beginning	<u>1,108,080</u>	921,123
Net assets, ending	\$1,410,560	\$1,108,080
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See Notes to Financial Statements.

# STATEMENTS OF CASH FLOWS Years Ended June 30, 2015 and 2014

	<u>2015</u>	<u>2014</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in net assets	\$ 302,480	\$ 186,957
Adjustments to reconcile increase in net assets to net cash and cash		
equivalents provided by operating activities:		
Depreciation	37,997	36,123
Gain on disposal of equipment	(374)	(789)
Unrealized gain on investments	(1,773)	
Changes in:	( ,)	
Unconditional promises to give	(22,460)	33,630
Prepaid expenses and other assets	(5,193)	(6,477)
Accounts payable and accrued expenses	(14,288)	(7,584)
Deferred revenue	(15,000)	15,000
Determent to the control of the cont	(10,000)	
Net cash provided by operating activities	281,389	256,860
CASH FLOWS FROM INVESTING ACTIVITIES		=00
Proceeds from sale of equipment		789
Purchase of property and equipment	(34,288)	(32,939)
Purchase of investments	(300,075)	
Net cash used by investing activities	(334,363)	(32,150)
Net (decrease) increase in cash and cash equivalents	(52,974)	224,710
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Cash and cash equivalents:		
Beginning	728,873	504,163
Ending	\$ 675,899	\$ 728,873
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See Notes to Financial Statements.

#### NOTES TO FINANCIAL STATEMENTS

#### Note 1. Nature of Organization and Significant Accounting Policies

#### Nature of organization

Dominican Republic Education and Mentoring Project, Inc., also known as The DREAM Project (the Organization, DREAM), is a 501(c)(3) non-profit organization that works to improve the education of impoverished youth in the Dominican Republic (DR). Their mission is for all children and youth in the Dominican Republic to have equal opportunities to learn and realize their full potential through transformative education programs that combat the effects of poverty. DREAM believes that learning changes lives. Their programs extend from early childhood through young adulthood, empowering at-risk children and youth to create a better future for themselves and their families through high quality education, youth development, and community enrichment. DREAM ensures successful results through careful analysis, a commitment to learning, and continuous improvement. Their innovative approach effectively addresses local needs and can be replicated throughout high poverty global communities. The DREAM Project provides quality education for more than 6,000 children annually through 14 different programs across 15 communities, affecting the lives of more than 7,000 community members.

The DREAM Project's major programs consist of the following:

**Montessori Preschools** introduce disadvantaged children to superior education to provide a foundation for future life challenges. In addition to academic benefits, this program addresses the children's malnourishment and basic health problems.

Community Programs consist of several public libraries, a mobile library served by two mobile vans, teacher training, community support, public school support, and a birth certificate program that helps document children born in the DR.

**Service Learning Trips**, also known as Global Connection Groups, are offered to schools worldwide to send students to the Dominican Republic to complete community service projects. They ensure our local communities receive the support they need, while empowering international volunteers and enhancing their understanding of global citizenship.

#### **Youth Programs** consist of the following:

**Young Stars** is a program providing leadership and literacy courses in an extracurricular format for at-risk adolescents during the school year. Courses include English, art, reading, writing, math, and library skills.

**The Computer Literacy Program** provides poor and under-resourced schools and education centers with access to information technology that allows students and community members to acquire the skills needed to succeed in the 21<sup>st</sup> century.

#### Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**The Music Education Program** includes individual direct instruction, instrumentation practice, group classes, and public performances. It fosters social development, encourages personal growth and artistic development, and strengthens values among at-risk children and youth.

**A Ganar** is a work force training program for ages 18-24 that offers leadership and employment skills as well as internships in local businesses.

**Deportes Para la Vida** is an HIV/AIDS prevention and health education program that uses soccer, games, and peer mentoring to engage youth in the creation and practice of healthy life choices.

**Summer Schools and Camps** are four-week full-day academic programs for at-risk youth in various communities in the Dominican Republic. In addition to core educational subjects designed to reverse drop-out rates and risky behaviors, the programs provide traditional camp activities and field trips for the children.

A summary of significant accounting policies follows:

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Basis of presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in Accounting Standards Codification (ASC) 958-205-05, *Not-for-Profit Entities, Presentation of Financial Statements*. Under ASC 958-205-05, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

## Cash and cash equivalents

For the purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

### Note 1. Nature of Organization and Significant Accounting Policies (Continued)

#### Contributions and unconditional promises to give

Contributions are recognized when the donor makes the promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. Amounts received that are designated for future periods and all other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

## Property and equipment

Property and equipment are recorded at cost. Depreciation is computed by the straight-line method over the estimated useful lives of the assets. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized.

#### **Note 2.** Unconditional Promises to Give

Unconditional promises to give are due in less than one year. Uncollectible promises are expected to be insignificant, and no allowance has been recorded.

#### Note 3. Property and Equipment

Property and equipment consists of the following at June 30:

		<u>2015</u>	<u>2014</u>
Buildings and improvements	40 years	\$ 324,580	\$ 324,580
Equipment and vehicles	5 years	164,322	151,767
Furniture and furnishings	5 years	51,832	44,325
Library	3 years	50,437	36,211
		591,171	556,883
Less accumulated depreciation		(248,544)	(210,921)
		342,627	345,962
Land		44,763	44,763
		<u>\$ 387,390</u>	<u>\$ 390,725</u>
Depreciation expense		\$ 37,997	\$ 36,123

# Note 4. Board Designated Investments and Fair Value Measurement

The Organization measures fair value of its financial instruments using the three level fair value hierarchy according to Financial Accounting Standards Board Accounting Standards Codification 820, Fair Value Measurements and Disclosures. The Organization's investment in equity mutual funds has been valued using the highest priority methodology, Level 1, the closing price reported on the active market on which the individual security is traded. This method may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair value. Furthermore, although the Organization believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of the security could result in a different fair value measurement at the reporting date.

## Note 5. Board Designated Cash, Cash Equivalents and Investments

At June 30, 2015, board designated cash, cash equivalents and investments consisted of the following:

	Cost	Fair <u>Market Value</u>	Unrealized <u>Gain</u>
Cash and Cash Equivalents Equity Mutual Funds	\$ 400,771 <u>300,075</u>	\$ 400,771 <u>301,848</u>	\$ <u>1,773</u>
	\$ 700,846	<u>\$ 702,619</u>	<u>\$ 1,773</u>

#### Note 6. Board Designated Endowment

The Board designated endowment consists of unrestricted net assets that the Board of Directors has chosen to hold as a general endowment fund to be used for future operations. The Board has not yet formulated its return objectives and risk parameters. The Board's objective is to grow the Fund assets and use the funds for operations as needed.

Changes in unrestricted net assets that are board designated as an endowment consist of the following for the year ended June 30:

	<u>2015</u>
Beginning Balance	\$ 490,221
Contributions	254,167
Investment Income	172
Investment Expenses	(150)
Realized Gain	6,436
Unrealized Gain	1,773
Withdrawals	_(50,000)
Ending Balance	\$ 702,619

#### **Note 7.** Restrictions on Net Assets

Temporarily restricted net assets are restricted as follows:

	<u>2015</u>		<u>2014</u>
Callejon Park	\$ 2,879	\$	3,096
Abreu Development	70,591		44,792
Music Program	155		
Public Library	11,112		1,417
Brugal Library	13,041		
Summer School & Camps	8,000		
DREAM Mobile Library	62,020		46,969
RC 22	4,685		2,357
Community Support	46,141		35,963
Documentation Program	67		67
Montessori Programs	 12,247	_	
	\$ 230,938	\$	134,661

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## **Note 8.** Foreign Operations

With the exception of a small office in the United States and several special fundraising events, all of the Organization's operations are conducted in the Dominican Republic in local currency – the Dominican Peso (DOP, RD\$). Consequently, all Dominican transactions are converted to US Dollars when included in the US accounting records, along with any resulting currency exchange gains or losses at the time of the transaction. The aggregate foreign currency transaction gain or loss included in the change in net assets is less than \$600 for both years presented and considered trivial.

The exchange rate changes occurring after the statement of financial position date are also considered trivial.

#### **Note 9. Donated Services**

Donated services that met the definition for recognition in the financial statements were used as follows:

<u>2015</u>	2014
\$ 630	\$ 29,069
152,410	187,233
6,590	23,120
33,460	57,775
<u>37,306</u>	4,516
<u>\$ 230,396</u>	\$ 301,713
	152,410 6,590 33,460

The value of contributed services received but not recognized for service learning trips in 2015 is estimated to be \$39,810. Other contributed services received but not recognized cannot be estimated.

# **Note 10.** Service Learning Trips

Revenue received for service learning trips is shown net of the direct costs for student housing and meals of \$61,985 and \$64,222 for years ended June 30, 2015 and 2014, respectively.

# **Note 11.** Special Events

Special events consisted of the following:

	<u>2015</u>	<u>2014</u>
Other Events		
Revenue	\$ 736	\$ 10,335
In-kind revenue	7,846	
Less:		
Direct expenses		3,100
In-kind expenses	<u>7,846</u>	
	736	<u>7,235</u>
New York City Event		
Revenue	95,495	
In-kind revenue	25,824	
Less:		
Direct expenses	12,241	
In-kind expenses	66,267	
•	42,811	
Santo Domingo Event		
Revenue	40,019	13,611
In-kind revenue	10,688	
Less:		
Direct expenses	2,871	186
In-kind expenses	11,107	
•	36,729	13,425
Brunch and Auction Event		
Revenue	3,118	5,503
In-kind revenue	9,062	6,245
Less:		
Direct expenses	3,451	2,499
In-kind expenses	9,062	6,245
-	(333)	3,004
	<u>\$ 79,943</u>	<u>\$ 23,664</u>

# **Note 12.** Functional Allocation of Expenses

The cost of providing the various program and supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and the supporting services in reasonable ratios determined by management.

#### **Note 13.** Income Taxes

## **Exempt status**

The Organization is a non-profit corporation whose revenues are derived primarily from contributions and is not subject to federal or state income taxes. The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is liable for taxes on unrelated business income only. There is currently no obligation for unrelated business income tax. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has a classification that is not a private foundation under Section 509(a)(2).

## **Uncertain tax positions**

As evaluated against criteria established by professional standards, management believes there are no significant tax positions requiring accounting recognition in the financial statements. The Organization's federal Forms 990 are generally subject to examination by the Internal Revenue Service for the years ended June 2014, 2013, and 2012.

## Note 14. Commitment and Contingency

The Organization occupies office space in the United States on a month-to-month basis at \$125 per month, to be increased to \$140 per month beginning July 2015, and in the Dominican Republic under a lease at approximately \$422 per month through November 2015. Future minimum lease payments in the aggregate and for each of the remaining years under the lease are as follows:

2015 <u>\$ 2,110</u>

Rent expense for the years ended June 30, 2015 and 2014 was \$6,568 and \$6,564, respectively.

#### **Note 15.** Subsequent Events

The Organization has evaluated subsequent events through May 26, 2016, the date that the financial statements are considered available to be issued.



#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors Dominican Republic Education and Mentoring Project, Inc.

Montgomery & Merice PC

We have audited the financial statements of Dominican Republic Education and Mentoring Project, Inc. for years ending June 30, 2015 and 2014 and have issued our report thereon dated May 26, 2016, which contained an unmodified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the basic financial statements and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Burlington, Vermont Registration No. 449 May 26, 2016

# SCHEDULE OF PROGRAM EXPENSES Year ended June 30, 2015, with Comparative Totals for June 30, 2014

		Supporting			
	Program Services	Management and General Fundraisin		2015 Total Expenses	2014 Total Expenses
Montessori Preschool Programs	\$ 139,288	\$	\$	\$ 139,288	\$ 175,334
Youth Programs					
Young Stars	70,976			70,976	89,043
Health Education (Deportes					
Para la Vida)	39,923			39,923	28,942
Computer Literacy	2,554			2,554	6,264
Summer School Camps	148,772			148,772	142,646
Workforce Training Program					
(A Ganar)	85,005			85,005	81,326
Music program	72,455			72,455	48,661
Community Programs					
Public Libraries	168,186			168,186	28,212
Community Action	118,696			118,696	110,558
Teacher Training	16,165			16,165	24,276
Public School Support	570			570	1,166
Service Learning Trips	33,460			33,460	57,775
Supporting Services - Allocated					
DREAM Center	47,072			47,072	51,596
Fund Development	24,757		74,270	99,027	80,766
US Office Expenses	24,779	41,328	16,519	82,626	98,034
DR Office Expenses	11,929	19,881	7,952	39,762	36,924
<b>Shared Administration Costs</b>	98,129	21,028	21,028	140,185	103,188
Depreciation	34,449	1,161	2,387	37,997	36,123
2015 Total Expenses	<u>\$1,137,165</u>	<u>\$ 83,398</u>	<u>\$ 122,156</u>	\$1,342,719	
2014 Total Expenses	<u>\$1,011,808</u>	\$ 83,625	<u>\$ 105,401</u>		\$1,200,834

SCHEDULE OF FUNCTIONAL EXPENSES
Year ended June 30, 2015, with Comparative Totals for June 30, 2014

	Montessori	Youth	Community	Service Learning	Total	Management		2015 Total	2014 Total
	Preschools	<u>Programs</u>	<u>Programs</u>	<u>Trips</u>	<u>Program</u>	& General	<u>Fundraising</u>	<u>Expenses</u>	<u>Expenses</u>
Bank fees	\$	\$	\$ 262	\$	\$ 262	\$ 3,478	\$	\$ 3,740	\$ 2,970
Brochures & marketing		24	4,650	454	5,128		1,362	6,490	6,628
Community support		248	87,180		87,428			87,428	85,337
Events and trips	913	8,101	2,985	41	12,040	268	122	12,430	9,089
In-kind goods	3,246	28,882	5,328	1,050	38,506	1,350	3,150	43,006	27,267
Insurance	588	923	154		1,665	280		1,945	1,351
Meals	10,855	20,160	2,805	51	33,871	504	154	34,529	29,825
Occupancy	1,566	25,039	4,709		31,314	5,382		36,696	40,707
Office	23	52		28	103	1,148	85	1,336	1,814
Payroll & related	106,770	127,413	42,516	17,813	294,512	47,188	53,439	395,139	334,435
Phone & internet	25	660	35	291	1,011	2,239	873	4,123	3,067
Postage & shipping		36	6,657	106	6,799	396	317	7,512	521
Printing & copying	105	1,333	5,008	28	6,474	1,502	86	8,062	1,752
Professional fees		163	4,123		4,286	9,035		13,321	19,336
School supplies	9,186	23,087	115,647		147,920	280		148,200	22,165
Staff development	523	385	174		1,082	985		2,067	4,823
Travel & transportation	4,858	17,843	10,998	974	34,673	2,101	2,924	39,698	29,781
Volunteer stipends		12,926	3,796	107	16,829	47	321	17,197	42,815
Volunteer services	630	152,410	6,590	37,273	196,903	6,054	11,437	214,394	294,243
Overhead allocation	45,884	93,372	42,653	11,375	193,284		34,125	227,409	206,785
Depreciation	6,142	8,197	20,110	597	35,046	<u>1,161</u>	1,790	<u>37,997</u>	36,123
2015 Total expenses	<u>\$ 191,314</u>	<u>\$ 521,254</u>	\$ 366,380	<u>\$ 70,188</u>	<u>\$1,149,136</u>	\$ 83,398	<u>\$ 110,185</u>	<u>\$1,342,719</u>	
2014 Total expenses	<u>\$ 223,286</u>	<u>\$ 491,115</u>	<u>\$ 219,440</u>	<u>\$ 77,967</u>	<u>\$1,011,808</u>	<u>\$ 83,625</u>	<u>\$ 105,401</u>		<u>\$1,200,834</u>